

# Annual Report 2000



**Maybank**

# Contents

Notice of The 40th Annual General Meeting	002
Financial Highlights	003
5 Year Group Financial Summary	004
Segment Information	006
Maybank Awards	008
Corporate Information & Board Of Directors	011
Profile Of Directors	012
Audit Committee	014
Group Management	017
Management Team	019
Corporate Governance	022
To Our Shareholders . . .	026
Segmental Reporting	
a. Commercial Banking Business	030
b. Islamic Banking Business	031
c. Finance Company Business	031
d. Investment Banking Business	032
e. Insurance Business	032
f. Asset Management Business	033
g. IT Infrastructure	033
h. Human Resource Development	034
i. Community Relations	035
Group Corporate Highlights	038
Management's Discussion And Analysis On Financial Position And Result Of Operations	044
Financial Statements	050
Maybank Offices Worldwide	119
Group Corporate Structure	120
Group Directory	121
Properties Owned By Maybank Group	122
Analysis Of Shareholdings	123
Changes In Share Capital	124
Written Nomination Of Auditor	126
Proxy form	

## Mission

The leading provider of financial services meeting the different needs of our targeted customers through an efficient and integrated Group

# Notice Of The 40th Annual General Meeting

NOTICE IS HEREBY GIVEN THAT the 40th Annual General Meeting (AGM) of the Shareholders of Malayan Banking Berhad (3813-K) (Maybank) will be held at Tun Dr Ismail Hall (Hall 2), Level 2, Putra World Trade Centre, 41 Jalan Tun Ismail, 50480 Kuala Lumpur on Saturday, October 28, 2000 at 11.30 a.m. for the purpose of transacting the following Business :-

## AS ORDINARY BUSINESS

1. To receive the Reports of the Directors and Auditors and the Statutory Financial Statements for the Year ended June 30, 2000. **Resolution 1**

2. To declare a final dividend of 13.0 sen per share less 28% income tax as recommended by the Board. **Resolution 2**

3. To re-elect the following directors who are retiring by rotation in accordance with Article 96 of the Articles of Association of Maybank and being eligible have offered themselves for re-election:-

i) Raja Tan Sri Muhamad Alias bin Raja Muhd. Ali

**Resolution 3**

ii) Dato' Ismail Shahudin

**Resolution 4**

4. To re-elect Datuk Abdul Rahman bin Mohd Ramli who is retiring in accordance with Article 100 of the Articles of Association of Maybank and being eligible has offered himself for re-election. **Resolution 5**

5. To consider and if thought fit, pass the following Resolution in accordance with Section 129 (6) of the Companies Act, 1965:-

"That Dato' Richard Ho Ung Hun retiring in accordance with Section 129 of the Companies Act, 1965 be and is hereby re-appointed a director of the Company to hold office until the next Annual General Meeting."

**Resolution 6**

6. To appoint Auditors and to authorise the Directors to fix their remuneration.

Notice of Nomination from a shareholder, pursuant to Section 172(11) of the Companies Act, 1965, a copy of which is set out on page 126 in this Annual Report and marked "Annexure A", has been received by the Company for the nomination of Messrs Arthur Andersen & Co., (who have given their consent to act), for appointment as Auditors of the Company in place of the retiring Auditors and of its intention to propose the following Ordinary Resolution:-

"That Messrs Arthur Andersen & Co., having consented, be and are hereby appointed External Auditors of the Company in place of the retiring Auditors, Messrs Salleh, Leong, Azlan & Co., to hold office until the conclusion of the next Annual General Meeting and that the Directors be authorised to fix their remuneration."

**Resolution 7**

## AS SPECIAL BUSINESS

7. To consider and if thought fit, to pass the following Ordinary Resolution:-

"That pursuant to Section 132D of the Companies Act, 1965, the Directors be and they are hereby authorised to issue shares in the Company at any time until the conclusion of the next Annual General Meeting and upon such terms and conditions and for such purposes as the Directors may, in their absolute discretion, deem fit provided that the aggregate number of shares to be issued does not exceed 10 per centum of the issued share capital of the Company for the time being, subject always to the approvals of all the relevant Regulatory Authorities being obtained for such issue and allotment."

**Resolution 8**

By Order of the Board,

**Datin Shafni Ahmad Ramli**

LS01058

Company Secretary

Kuala Lumpur  
October 10, 2000

### Notes

1. A Member entitled to attend and vote at the 40th AGM is entitled to appoint a proxy to attend and, on a show of hands or on a poll, to vote instead of him. A proxy shall be a Member of the Company, an Advocate, an approved Company Auditor or a person approved by the Registrar of Companies.

2. Form of Proxy of a corporation shall be given under its Common Seal.

3. Duly completed Form of Proxy must be deposited at 14th Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur, not less than forty-eight (48) hours before the time fixed for the AGM. In view of the fact that October 26, 2000 is a public holiday, the last day for lodgement of the Form of Proxy will be Wednesday, October 25, 2000, at 5.15 p.m.

4. For a Form of Proxy executed outside Malaysia, the signature must be attested by a Solicitor, Notary Public, Consul or Magistrate.

5. For scripless, only members registered in the Record of Depositors on or before 12.30 p.m. on October 24, 2000 shall be eligible to attend the AGM.

### Note On Special Business

The proposed Ordinary Resolution 8 if passed, is to give the Directors of the Company flexibility to issue and allot shares for such purposes as the Directors in their absolute discretion consider to be in the interest of the Company, without having to convene a general meeting. This authority will expire at the next AGM of the Company.

### Closure of Books

Subject to the approvals of the shareholders at the 40th AGM, a final dividend of 13.0 sen per share less 28% income tax will be paid on November 22, 2000 to shareholders registered in the Register of Members at the close of business on November 2, 2000.

Notice is hereby given that the Register of Members will be closed from November 3, 2000 to November 4, 2000, for the determination of shareholders' entitlements to the final dividend.

A Depositor shall qualify for the entitlements to the final dividend only in respect of:-

a. Shares transferred to the Depositors' Securities Accounts in respect of ordinary transfers before 12.30 p.m. on November 2, 2000.

b. Shares bought on the Kuala Lumpur Stock Exchange on a cum entitlement basis according to the Rules of the Kuala Lumpur Stock Exchange.

# Financial Highlights

Results (RM Million)	The Bank		The Group	
	2000	1999	2000	1999
Net interest income	2,563	2,451	3,797	3,460
Net income	3,509	3,443	5,249	4,720
Operating profit (before provisions)	2,394	2,447	3,655	3,283
Profit before taxation	1,544	869	2,137	1,011
Profit after taxation and minority interest	1,021	810	1,360	970
Dividends	304	199	304	199

Selected Balance Sheet Items (RM Million)				
Cash and short-term funds	13,039	9,244	16,195	10,193
Dealing and investment securities	11,568	11,115	19,401	20,390
Loans and advances	61,606	57,489	79,826	76,301
Total assets	97,057	87,592	127,322	117,479
Deposits from customers	60,260	57,581	81,867	77,551
Total liabilities	88,304	79,695	116,696	108,014
Shareholders' funds	8,753	7,897	10,360	9,217
Commitment and contingencies	53,671	60,599	62,670	68,384

Capital Adequacy Ratios (%)				
Core capital ratio	12.48	12.03	10.96	10.21
Risk-weighted capital ratio	14.60	14.74	15.16	14.81

Financial Ratios (%)				
Net income per ordinary share (RM)	1.50	1.49	2.24	2.04
Net return on average shareholders' funds	12.26	10.71	13.89	11.01
Net return on average assets	1.11	0.93	1.11	0.84
Loans and advances to deposits	102.23	99.84	97.51	98.39

Share Information				
Number of ordinary shares in issue ('000)	2,337,975	2,308,661	2,337,975	2,308,661
Earnings per share*				
- Basic	43.8 sen	35.3 sen	58.4 sen	42.3 sen
- Fully diluted	43.1 sen	34.9 sen	57.4 sen	41.8 sen
Dividend rate	18.00%	12.00%	18.00%	12.00%
Dividend cover	3.36	4.07	4.47	4.87

\* computed in accordance with MASB Standard 13

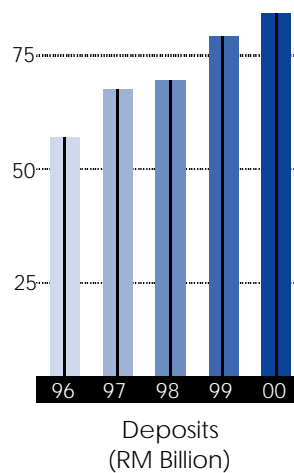
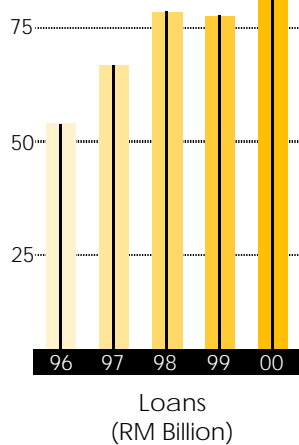
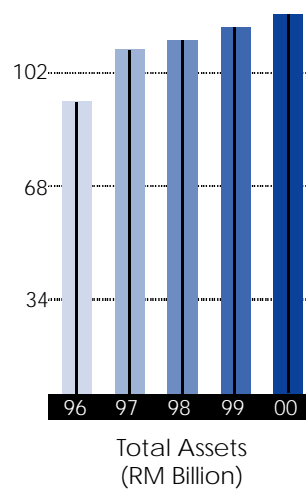
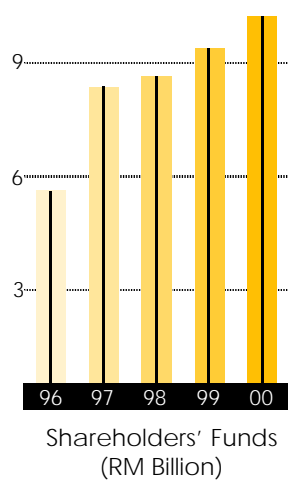
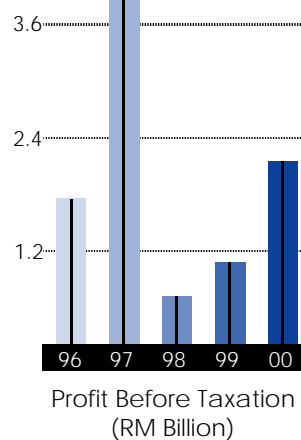
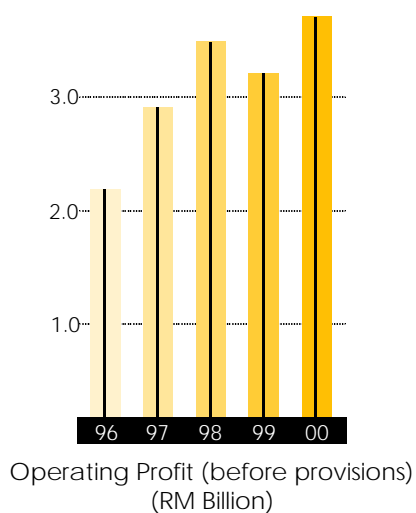
# 5 Year Group Financial Summary

(RM Million)	2000	1999	1998	1997	1996
<b>Results</b>					
Operating profit (before provisions)	3,655	3,283	3,460	2,868	2,259
Profit before taxation	2,137	1,011	553	3,865	1,801
Profit after taxation and minority interest	1,360	970	130	2,981	1,075
<b>Assets</b>					
Total assets	127,322	117,479	114,514	110,438	94,203
Loans and advances	79,826	76,301	77,852	64,742	56,463
<b>Liabilities and Shareholders' Funds</b>					
Deposits from customers	81,867	77,551	70,025	65,101	59,317
Paid-up share capital	2,338	2,308	2,286	1,143	1,143
Shareholders' funds	10,360	9,217	8,407	8,273	5,601

	2000	1999	1998	1997	1996
<b>Financial ratios (%)</b>					
Net return on average shareholders' funds	13.89	11.01	1.56	42.97	20.87
Net return on average assets	1.11	0.84	0.11	2.91	1.22
Loans and advances to deposits	97.51	93.39	111.18	99.45	95.19
<b>Share Information</b>					
Basic earnings per share	58 sen**	42 sen**	6 sen*	261 sen	94 sen
Net tangible assets backing per share	RM 4.43*	RM 3.99*	RM 3.67*	RM 7.23	RM 4.90
Dividend rate	18.00%	12.00%	15.00%	24.00%	22.00%
Dividend cover	4.47	4.87	1.05	15.53	6.10

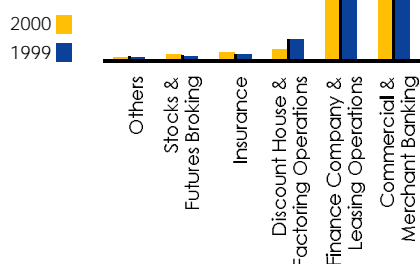
\* based on enlarged capital after 1:1 bonus issue in 1998

\* computed in accordance with MASB Standard 13

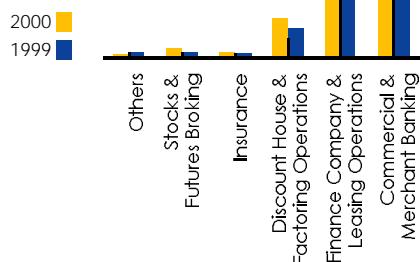


# Segment Information

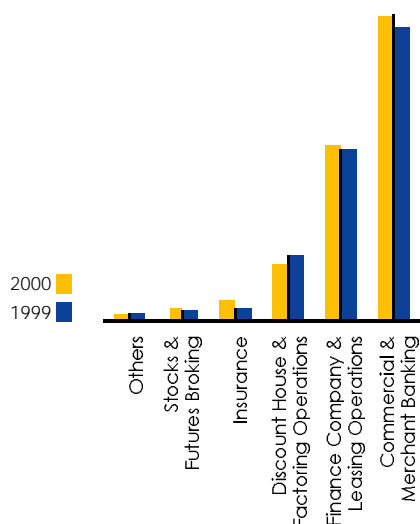
## Analysis By Activity



Operating Revenue (RM'000)	2000	1999
Commercial and Merchant Banking	6,823,614	8,156,435
Finance Company and Leasing Operations	1,981,066	2,571,101
Discount House and Factoring Operations	171,023	347,247
Insurance	183,386	157,081
Stocks and Futures Broking	132,511	63,663
Others	42,340	43,631



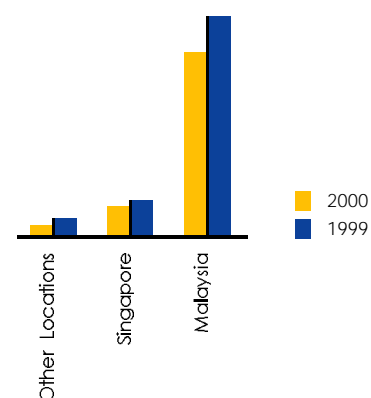
Profit Before Taxation (RM'000)	2000	1999
Commercial and Merchant Banking	1,412,854	495,321
Finance Company and Leasing Operations	422,526	259,517
Discount House and Factoring Operations	114,118	94,873
Insurance	60,103	52,032
Stocks and Futures Broking	81,807	54,915
Others	46,080	54,291



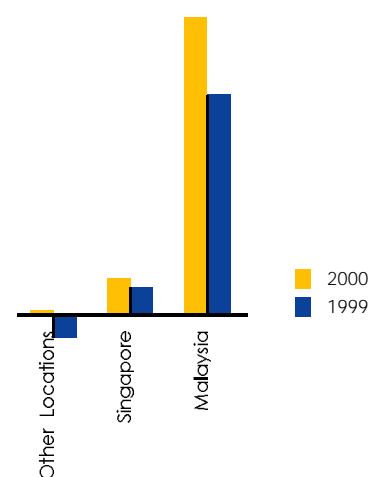
Assets Employed (RM'000)	2000	1999
Commercial and Merchant Banking	99,404,847	90,328,379
Finance Company and Leasing Operations	21,560,097	21,033,636
Discount House and Factoring Operations	4,065,430	4,276,675
Insurance	1,389,182	921,639
Stocks and Futures Broking	538,962	526,781
Others	363,890	391,419

### Analysis By Geographical Location

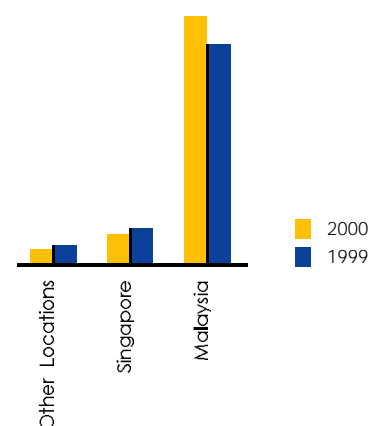
Operating Revenue (RM'000)	2000	1999
Malaysia	7,919,524	9,734,055
Singapore	838,073	980,458
Other Locations	576,343	624,645



Profit Before Taxation (RM'000)	2000	1999
Malaysia	1,937,165	996,861
Singapore	163,050	124,448
Other Locations	37,273	(110,360)



Assets Employed (RM'000)	2000	1999
Malaysia	110,585,686	99,589,805
Singapore	11,485,006	12,469,417
Other Locations	5,251,716	5,419,307





# Maybank Awards

Maybank's achievements over the years have been recognised through the various awards received both from within Malaysia and abroad:

**1991** : "IT Organisation of the Year" from Association of the Computer Industry Malaysia (PIKOM).

**1992** : Asian Institute of Management Award for "Information Technology Management".

**1993** : Euromoney Award for Excellence - Best Bank in Malaysia for its impressive profitability and innovation.

**1995** : Euromoney Award for Excellence - Best Domestic Bank in Malaysia for its impressive return on equity.

: Asian Institute of Management Awards for "General Management".

**1996** : Euromoney Award for Excellence - Best Domestic Bank in Malaysia for increasing profitability and a healthy return on equity.

: Asiamoney Award for being voted one of the Best Managed Companies in Malaysia.

**1997** : Asian Banking Digest Award - Winner for outstanding progress in regional expansion.

: Asiamoney Award for the Best Managed Company in Malaysia.

: Asiamoney Award for the Best Bank in Currencies in Malaysia.

: Asiamoney Award for Malaysia's Commercial Bank of the Year.

**1998** : Finance Asia Award for Best Domestic Commercial Bank.

: Asiamoney Award for being voted one of the Best Managed Companies in Malaysia.

**1999** : Global Finance Award for Best Domestic Bank in Malaysia.

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**2000 : Euromoney Award for Excellence - Best Domestic Bank in Malaysia.**

**: The Banker Award for "Bank of the Year" in Malaysia.**

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“At Maybank, we seek simplicity. Making decisions faster. Being more accountable. Replicating processes throughout the company. The result is greater customer satisfaction and higher shareholder returns.”



“We remain committed to ensuring the sustained growth of the Maybank Group. We will energise our people to pursue the Group’s strategic mission”.

# Corporate Information and Board of Directors

## Maybank

(Incorporated in Malaysia in 1960)

### Registered Office

14th Floor, Menara Maybank  
100, Jalan Tun Perak  
50050 Kuala Lumpur  
Malaysia

Telephone : 03-2308833

Telex : MA 30438

Facsimile : 03-2302611

Cable : MAYBANK

SWIFT : MBBEMYKLA

Website : <http://www.maybank.com.my/maybank>

E-mail : [maybank@po.jaring.my](mailto:maybank@po.jaring.my)

### Registrar

Maybank  
14th Floor, Menara Maybank  
100, Jalan Tun Perak  
50050 Kuala Lumpur  
Malaysia

### Listed On

The Kuala Lumpur Stock Exchange  
Main Board on February 17, 1962

### Company Secretary

Datin Shafni Ahmad Ramli  
28, Jalan SS 3/80  
Ladang Seaport  
47300 Petaling Jaya  
Selangor Darul Ehsan  
Malaysia

### Auditors

Salleh, Leong, Azlan & Co  
Public Accountants

### Chairman

1. Tan Sri Mohamed Basir bin Ahmad  
P.S.M., J.S.M., D.P.C.M.

### Vice Chairman

2. Dato' Richard Ho Ung Hun  
D.P.M.P.

### Managing Director

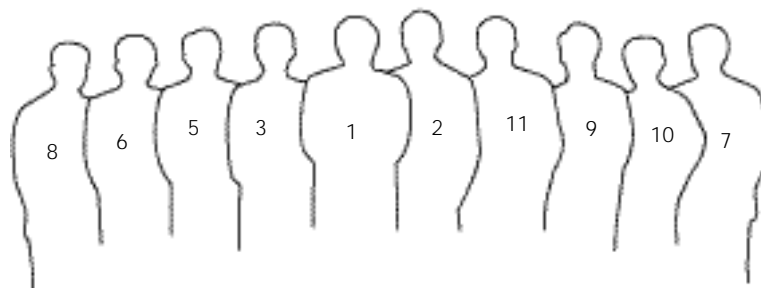
3. Datuk Amirsham A Aziz  
P.J.N.

### Executive Directors

4. Dato' Mohd Salleh bin Hj. Harun  
D.S.D.K.  
(resigned with effect from May 16, 2000)
5. Dato' Ismail Shahudin  
D.P.C.M., P.M.P.

### Members

6. Raja Tan Sri Muhamad Alias bin Raja Muhd. Ali  
P.J.K., P.P.T., K.M.N., S.M.P., J.M.N.,  
D.P.S.K., D.I.M.P., D.P.J., P.S.M., S.J.J.
7. Mohammad bin Abdullah
8. Dato' Mohd Hilmey bin Mohd Taib  
S.M.P., D.I.M.P.
9. Haji Mohd Hashir bin Haji Abdullah  
J.M.N., S.M.S., P.P.T.
10. Teh Soon Poh
11. Datuk Abdul Rahman bin Mohd Ramli  
P.J.N.  
(appointed on November 17, 1999)



# Profile Of Directors

## **Tan Sri Mohamed Basir bin Ahmad**

*B.A., AMP (Harvard)*

Aged 62, was appointed Chairman of Maybank in 1993. He worked with Bank Negara Malaysia (BNM) from 1965 and retired in 1993 as Adviser. He is a Fellow Member of the Malaysian Institute of Bankers since 1980.

He is also currently the Chairman of Mayban International Trust (Labuan) Bhd, Mayban Ventures Sdn Bhd, Mayban Venture Capital Co. Sdn Bhd, Mayban-JAIC Capital Management Sdn Bhd, Mayban Life Assurance Bhd, Mayban Securities (Holdings) Sdn Bhd, Mayban Securities Sdn Bhd, Mayban Offshore Corporate Services (Labuan) Sdn Bhd, Mayban Property Trust Management Bhd, Maybank (PNG) Ltd, Maybank Philippines Inc., Mayban Assurance Bhd, Aseambankers Malaysia Bhd, Mayban Futures Sdn Bhd, Maybank International (L) Ltd, Maybank Group Welfare Fund, Maybank Education Foundation and President Commissioner of PT Bank Maybank Nusa International, Jakarta.

He is also a Member of the Board of Visa International Asia-Pacific and the Board of Dewan Bahasa dan Pustaka Malaysia.

## **Dato' Richard Ho Ung Hun**

*Barrister at Law (Lincoln's Inn)*

Aged 73, was appointed Vice-Chairman of Maybank in 1983. He was a member of Parliament from 1969 to 1982. He was appointed as Deputy Minister of Road Transport in 1974 and was subsequently appointed as Deputy Minister of Finance in 1976. In 1978, he was appointed as Minister without Portfolio in the Prime Minister's Dept and subsequently as Minister of Labour and Manpower in the same year.

He is currently the Chairman of Mayban Finance Bhd, Mayban Management Bhd, Aseamlease Bhd, Mayban Trustees Bhd, Aseam Credit Sdn Bhd and Director of Mayban Assurance Bhd, Aseambankers Malaysia Bhd, Mayban International Trust (Labuan) Bhd, Mayban Offshore Corporate Services (Labuan) Sdn Bhd and Maybank International (L) Ltd.

He is also a Director of Pengurusan Danaharta Nasional Berhad.

## **Datuk Amirsham A Aziz**

*B.Econs (Hons), Member of MACPA*

Aged 50, was appointed Managing Director of Maybank in 1994. He joined the Maybank Group since 1977 and has worked in various capacities within the Group. He is currently a Director of Mayban Finance Bhd, Aseambankers Malaysia Bhd, Mayban Life Assurance Bhd and other public and private companies.

He is also the Chairman of the Association of Banks in Malaysia and Asean Banking Council, Member of the National Economic Action Council and the Second National Economic Consultative Council and a Director of the Institute of Bankers Malaysia.

## **Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali**

*B.A (Hons), AMP (Harvard), D.Sc. (Hon), D.Econs (Hon)*

Aged 68, was appointed a Director of Maybank in 1978. He is the Group Chairman of Felda and is currently a Director of Mayban Life Assurance Bhd and PT Bank Maybank Nusa International.

**Mohammad bin Abdullah***Member of MACPA, Member of MIA*

Aged 59, was appointed a Director of Maybank in 1995. He was the Chairman of Coopers & Lybrand Malaysia prior to his retirement in 1995. He is the Chairman of Mayban Discount Bhd and Computer Recovery Centre Sdn Bhd and is currently a Director of Maybank (PNG) Ltd, Mayban Ventures Sdn Bhd, Mayban Securities Sdn Bhd, Mayban Finance Bhd, Maybank International (L) Ltd and Mayban Futures Sdn Bhd.

**Dato' Mohd Hilmey bin Mohd Taib***MBA (UK), Member of MIA, Bachelor of Econs (Accounting Hons), Diploma in Accounting*

Aged 47, was appointed a Director of Maybank in 1995. He is currently a Director of Maybank Philippines Inc and Mayban Securities Sdn Bhd.

**Haji Mohd Hashir bin Haji Abdullah***ACA (Aust), ACIS (UK), CPA (M'sia), FBIM (UK), FCIT (UK), AMP (Harvard)*

Aged 64, was appointed a Director of Maybank in 1996. He was the General Manager of Kelang Port Authority prior to his retirement.

He is currently the Chairman of MFSL Ltd, Mayban Life International (Labuan) Ltd and Mayban Investment Management Sdn Bhd and Director of Mayban Management Bhd, Mayban Life Assurance Bhd, Mayban Discount Bhd, Mayban Finance Bhd and Mayban Securities Sdn Bhd.

**Dato' Ismail Shahudin***B. Econs (Hons)*

Aged 49, was appointed Executive Director of Maybank in 1997. He is also a Director of Aseambankers Malaysia Bhd, Mayban International Trust (Labuan) Bhd, Mayban Assurance Bhd, Mayban Offshore Corporate Services (Labuan) Sdn Bhd, Maybank International (L) Ltd and Maybank Philippines Inc.

**Teh Soon Poh***Barrister at Law*

Aged 64, was appointed a Director of Maybank in 1997. He is also the Chairman of Malaysian Foreign Currency Clearing House Sdn Bhd and a Director of Mayban Property Trust Management Bhd, Mayban Finance Bhd, Mayban Trustees Bhd, Mayban International Trust (Labuan) Bhd, Mayban Offshore Corporate Services (Labuan) Sdn Bhd, Maybank International (L) Ltd and Maybank Education Foundation.

**Datuk Abdul Rahman bin Mohd Ramli***ACA (Aust), Member of MACPA, Member of MIA*

Aged 61, was appointed a Director of Maybank in 1999. He was the Group Chief Executive of Golden Hope prior to his retirement in 1999. He is also a Director of Mayban Finance Bhd, Mayban Investment Management Sdn Bhd and Uzbek Leasing International AO.